

**For Years Ending 2013-2018 + Current Year 2019**

**Pinehurst Single Family Home Sales  
(Closings by Month)**

<u>Month</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u> <small>(Record Year)</small>	<u>2019</u>
January	22	24	21	24	32	33	
February	28	21	23	31	41	39	
March	28	23	30	32	50	62	
April	24	27	26	48	47	53	
May	40	29	44	47	54	74	
June	43	38	54	66	74	59	
July	33	45	46	51	47	68	
August	40	32	51	42	42	58	
September	24	33	46	36	60	38	
October	30	32	36	44	43	31	
November	29	26	42	45	35	48	
December	<u>28</u>	<u>26</u>	<u>38</u>	<u>44</u>	<u>40</u>	<u>43</u>	
Yearly Total	<b>369</b>	<b>356</b>	<b>457</b>	<b>510</b>	<b>565</b>	<b>607</b>	

The Total Number of Homes Sold & Closed in 2018 was up 7+% (**607** Versus **565**) compared to 2017. There are (**55**) homes currently either pending or under contract not yet closed as of **December 31<sup>st</sup>, 2018**.

2016 Average listed price of \$317,876 to Average Sold Price of \$303,954=95%  
2017 Average listed price of \$316,998 to Average Sold Price of \$307,766=97%  
**2018 Average listed price of \$352,841 to Average Sold Price of \$339,997=96%**  
(Average Homes "Sold" Prices up 10.47% over 2017)

Houses on the market as of January 17, 2018=262. As of 01/11/2019=192  
(Fewest number of houses on the market in any given year over the past 25+ years)